

Sales and Business Internship Offer

Global Voices Ltd

Scion House, Innovation Park

FK9 4NF

Stirling, Scotland, UK

Program of the internship

Contribution to the business development of the company by targeting specific industry sectors, working on the generation of databases, contacting new potential clients through lead generation, prospect incentive strategy and telesales. Also dealing with account management support, management of new or existing clients, credit control and working on marketing materials. Tasks will depend on individual capabilities, experience and results at work.

Knowledge, skills and competences that students will acquire by the end of the Internship

Competence in sales and marketing, office work, working as a team and individually, research, data management, experience of work in a language company, client management.

Educational Qualification

Business Management, Business Administration, Marketing, Mass Communications, Mathematics and Law (Degree/Masters level/or Equivalent).

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